

# ZUWA SEPTEMBER NEWSLETTER



“There are many players in the game, but only a handful of champions.”  
— Matshona Dhlwayo



In the month of September, Zuwa hit the ground by targeting civil servants in schools, hospitals, and other institutions.

Marketing also assisted in this endeavor by designing posts, targeting the civil servants and posting them on all Zuwa social media platforms.



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"I am so happy because of this new development in my house. I am so happy the loan will just be deducted from salary so i wont have to hustle about making payments" - Richard Dalitso Msiska, Civil Servant



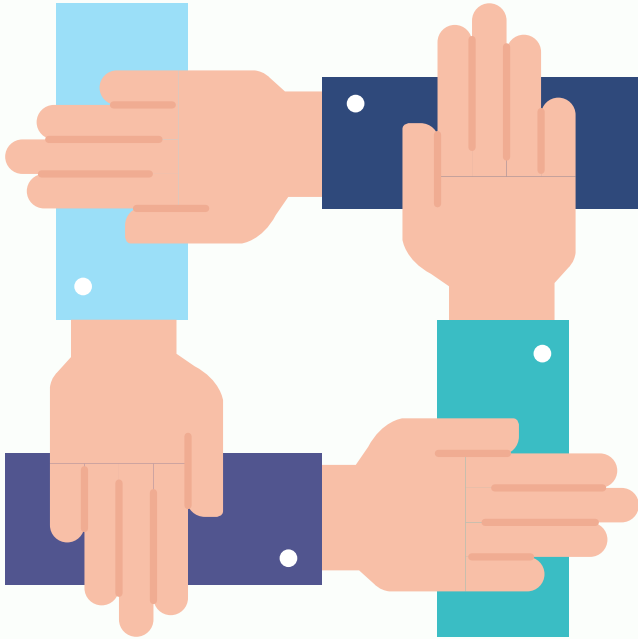
"I wanted my family to experience these products after using the Zuwa Solar Home System because they are dependable and affordable. I intend to construct a sizable home, and I want Zuwa to supply solar power systems that will run the entire house". - Ekerward Banda.

"I came across a house with Zuwa electricity while working and was intrigued by how well it was performing. I contacted one of the Zuwa agents and asked him to install Macheza 24. I can now light my house and watch TV without any issues.



# HIGHLIGHTS ON OUR VALUES

## Contribution, Not Competition



- What have i contributed today? This will be our guiding reflection. In all things we do, we will endeavor to contribute and not compete.
- We discourage competition among teammates because it brings low quality outcome, disorganization and confusion.
- Encourage team work spirit among staff.
- Our employees are our first customers therefore their contribution is highly valued.

Do you have an innovative idea that you would like Zuwa to pursue? Feel free to book an appointment with the MD to discuss or email him directly at [innovation@zuwaenergymw.com](mailto:innovation@zuwaenergymw.com)

### What does Contribution, not competition mean to our employees?

Contribution, rather than competition, means enabling employees to bring innovative ideas for new products and services to market and going above and beyond to provide exceptional customer service.





# AEROBICS SESSIONS

Earlier in September, the Zuwa team joined the Sweat Factory fitness and participated in an intense aerobic session. Zuwa believes that after all the work is done, the bodies require recharging in order to maintain a high level of mental strength. The session also gave them an opportunity to interact with our customers and the community.



## COMING SOON.....





# RECOGNITION



## Agent of the month

Congratulations to Rodrick Chimangeni from Rumphu for being agent of the month. Even though it was his first month as a Zuwa agent, Rodrick managed to make more sales. Zuwa is thrilled to have him join the champions with his amazing skills.



## Employee of the month



Zuwa Energy has recognised Doreen's consistency and contributions in making sure that all tasks brought to her table are well handled and managed regardless of time as some are brought to her attention during odd hours.

Zuwa thanks Doreen for the good communication and for the support she gives to her colleagues and others outside.

Congratulations Doreen Kalisha for being employee of the Month. Zuwa Energy appreciates you.