

NEWSLETTER

JUNE

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TOP NEWS

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- Recognition



ACTIVITY HIGHLIGHTS

The Marketing team on behalf of Zuwa Energy, donated solar home systems to an outreach program called Children in the Wilderness. The program, which was initiated by Central African Safari Wilderness, works with children around Liwonde National Park who have no access to electricity. Zuwa Energy provided 20 Kwacha 3-solar home systems to help increase the number of hours that children (students) from such homes could spend on their school books.



HIGHLIGHTS ON OUR VALUES



Honesty



- All staff must be honest and accountable to each other, our clients, and stakeholders.
- Thou shall not lie or overpromise
- We will not mislead our customers through misrepresentation and partial truths
- When trust requires it, we will supply relevant information and correct misapprehensions of facts.
- We will supply products that are reliable and genuine. We will tell customers when a product is refurbished
- We will be honest in our pricing as well as customer service

What does Contribution, not competition mean to our employees?

"Being honest means choosing not to lie, steal, cheat, or deceive in any way. When we are honest, we build strength of character that will allow us to develop our businesses and grow our portfolios.

Honesty adds value to business. In today's business culture, a good reputation puts you head and shoulders above the rest. Trust is something that most clients will value more than any aspect of our business. The knowledge that we deal fairly and honestly with our clients is a commodity that has significant value.

I believe honesty is a very important aspect as far as business ethics are concerned. Hence, I always try my best to always do the right thing in order to contribute to the growth of Zuwa Energy". - Mikkilina Chilasa (Territory Officer)



Do you have an innovative idea that you would like Zuwa to pursue? Feel free to book an appointment with the MD to discuss or email him directly at innovation@zuwaenergymw.com

CUSTOMER APPRECIATION



Mr. Rex Chidothi, who works at Adventist Hospital in Blantyre, purchased two systems—Kwacha 6 Cash and Macheza 32—on loan. Mr. Chidothi paid four times his monthly payments at once, purchasing Macheza 32. He has also recommended Zuwa to his relatives and friends.



Mr. Charles Chimbewa is a civil servant working at Machinga DC's office. He purchased a Macheza 24 with a deposit of MK250,000 rather than MK23,000. He is currently assisting the territory officer in acquiring new clients from his office.



Mr. Wilson Ngwira is a civil servant with Karonga District Council. He purchased a Macheza 32 with a Zuku Set in April and referred us to two coworkers who both purchased Kwacha 6. Mr. Ngwira says our systems are a good backup when Escom power goes out, and our batteries are lightweight and easy to transport when he's out in the field.



RECOGNITION



Agent of the month



Congratulations Maliko Kalua for being an agent of the month. You do everything with great diligence and energy. Your dedication has resulted in your well-deserved recognition. I hope you find many more achievements ahead. Congratulations.

Employee of the month



Jonas Banda, who individually went the extra mile, showed love, compassion, humanity, humility, and remarkable representations of Zuwa energy.

Jonas Banda personally attended a funeral for one of Zuwa Energy's customers who passed some days ago.

Mr. Banda understands the importance of maintaining a good and strong customer relationship in good times and hard times. Zuwa Energy appreciates his kind gesture.

Congratulations, Jonas, for being November's Employee of the Month!